

A Guide to...

MAY/JUNE ♦ 2007

Volume 8, Issue 3

Recovery & Resolution

A LEGAL NEWSLETTER FOR
HEALTH CARE PROFESSIONALS



Graham Lundberg & Peschel *Founded 1979*

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Announcing Our First Ever Conference on Practice Management!

6 CE Credits!

Space is Limited So Register Today!

Graham Lundberg & Peschel is proud to announce its first annual Conference on Practice Management for Health Care Providers to take place on Thursday, June 14, 2007 at the SeaTac Doubletree Hotel. This all-day event will provide valuable information to health care providers that will improve their practice when dealing with personal injury cases. Special presentations will be made by David Musnick, MD: *AMA Impairment Ratings and Apportionment of Injuries*; Attorney Robert Zielke: *Chiropractic Audits*; Attorney Chris Sharpe: *Labor & Industries Claims*; EON systems: *Practice Management Software*; Attorney Kenneth Golden: *Insurance Coverage in a Personal Injury*

Case; Attorney Cydney Campbell Webster: *Ammunition to Avoid Testifying in Court*; Attorney John Webber: *Combating Insurance Strategies to Avoid Payment to You and Your Patients*; and Attorney Brian Peschel: *Reducing Account Receivables*.

Registration is available at the conference, beginning at 9:00 a.m., but pre-registration is recommended. The conference will run from **9:30 a.m. to 4:30 p.m.**, with a one hour break for lunch which is included in the registration. Health Care Providers in attendance will earn 6 CE Credits. The cost is \$75.00 advanced registration and \$100.00 at the door. For more information and registration forms, visit our website at www.glpattorneys.com.

Conference Registration Form Enclosed

Technology is Helpful for Your Practice

Technology has helped all of us perform our duties in our respective offices. Word processing, data storage, billing and calendar coordination have become simple tasks. The internet has become a valuable resource for research and information retrieval. Recently, Graham Lundberg & Peschel was pleased to debut its new website with multiple resources for health care providers. Our goal was to make getting information to health care providers to assist in handling personal injury patients.

On our home page, *www.glpattorneys.com*, there is a section entitled "Health Care Provider Resources." By clicking on "Read More" you will be taken to a page that lists the various resources to help you in your practice. Specifically, in the top right of the page there are resources that include "Deposition Tips," "Lien Info," "Resource Requests," and "Newsletter Sign-up."

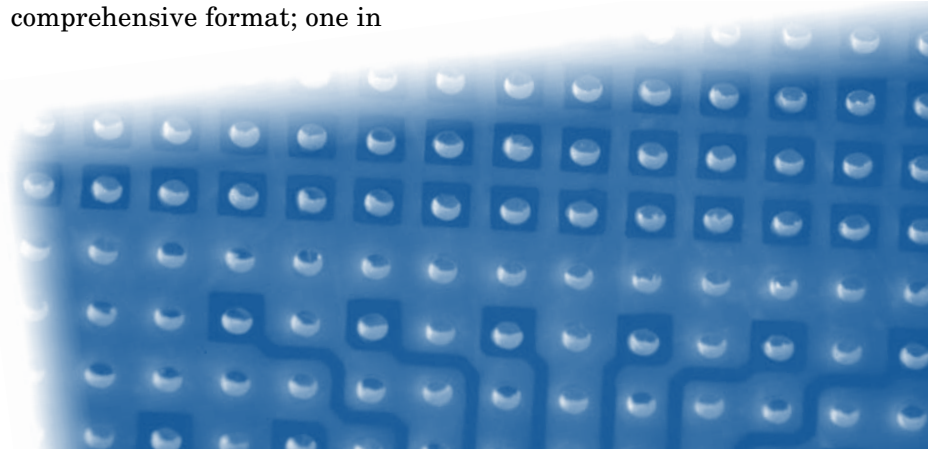
Under "Deposition Tips" you will find a valuable checklist to assist you if your deposition is required in a personal injury matter. Under "Lien Info" there is a medical lien packet to assist you in filing your lien for your services on personal injury cases. Of course, liens are necessary to protect your ability to get paid while still providing your services to traumatically injured patients. The medical lien packet outlines the procedures for filing a lien, and there are printable lien forms for you to use. We routinely get requests for copies of our medical lien packets, so we decided to make them even more accessible from our website. Of course, we are still readily available to answer any questions you may have about medical liens.

Recently, it has become apparent that many health care

providers are beginning to use electronic note and report writing software. While there are many different brands of software available, such programs greatly enhance our representation of your patients. As legal advocates, the legible and concise manner in which the notes and reports are presented allow us to present our clients' cases in a clear and comprehensive format; one in

which defense attorneys and insurance adjusters can better understand the treatment provided and the significant benefits your treatment has had on your injured patient's ability to recover.

We encourage you to visit our website, *www.glpattorneys.com*, for resources to help you with your practice.



Attorney and Paralegal Team Sean A. Ayres and Patti Cryder

Sean A. Ayres, an Associate Attorney, and Patti Cryder, his Paralegal, work out of the Port Orchard office of Graham Lundberg & Peschel and are a dedicated team devoted to guiding their clients through the complexities of their personal injury cases.

Throughout his practice, Sean Ayres has represented victims of premises liability, common carrier accidents, defective products, and motor vehicle collisions. Sean's commitment to victims' rights is demonstrated by the endless efforts he undertakes to understand

the circumstances of each claim and the extent of injuries and damages sustained by his clients.

Patti Cryder has been with GLP since 1999. She keeps Sean on his toes with her effective management of cases.

Always on top of things, Patti really gets to know all of our clients. They feel comfortable speaking with her and know she is there to help.

Dedication and commitment to our clients is what makes our Port Orchard team so effective and popular.



The Importance of Timelines

Timelines of your patients' medical treatment can be important tools for spotting progress in their recovery, problems with gaps in care, and signs that your patients' cases can be moved toward resolution. Most defense attorneys and insurance adjusters create timelines as they summarize medical treatment for an injured person. This fact is most evident when, for example, at the deposition of an injured person, the defense attorney will have in front of him or her a calendar on which all treatment dates are registered. The calendar will show all dates of chiropractic care, physical therapy, hospital care, massage therapy, and all other health care appointments that were involved. Of course, the calendar easily delineates frequency of treatment, but it also readily highlights gaps in treatment or issues of overlapping care. As a health care provider, it is recommended that you create

timelines for your personal injury patients so that you can spot any of these issues that may arise during the course of treatment, and take steps to address the issues with your patient before the defense attorney or insurance adjuster.

Creating a timeline on a personal injury patient's care is relatively easy. You can simply make a copy of 12-month calendar and highlight the dates of treatment provided by your office, as well as by any other health care providers. You can then refer to this calendar when speaking with patient about a treatment plan and eventual release from care. You can also use your calendar for quick reference, instead of relying strictly on your chart notes, if you are deposed in a case, and the defense attorney asks you how you documented progress made by your patient. A timeline of treatment can provide you with a good overview and quick reference guide with regard to your patient's treatment and care.



SUCCESSFULLY MANAGING COMPLEX CASES

Graham Lundberg & Peschel welcomes you and your office staff to attend a **FREE** Educational Seminar.

Join us in a discussion regarding:

- **Multiple accidents**
- **Multiple claimants**
- **Multiple at-fault parties**
- **Multiple sources of recovery**

This is one seminar you cannot afford to miss! Seating is limited so register today!

Wednesday, **August 29**
Tacoma - La Quinta Inn

Thursday, **August 30**
Everett - Holiday Inn

Thursday, **September 6**
Bellevue - Red Lion Inn

Thursday, **September 6**
Port Orchard - McCormick Woods Country Club

Wednesday, **September 12**
Tacoma - La Quinta Inn

Thursday, **September 13**
Renton - Holiday Inn

Thursday, **September 20**
Seattle - Best Western Executive Inn

Plan to attend this informative seminar! Seminar registration form included in this issue.

- All Seminars: 12:30 – 2:00 pm
- Complimentary Lunch Will Be Served
- Doctors of Chiropractic, Massage Therapists, and Physical Therapists will earn 1.5 CE credits
- Registration is limited to four attendees per office



We are a team of legal professionals working together to advocate for the injured while being recognized in the community for providing the highest level of service.

Attorneys

John M. Graham
Scott F. Lundberg
Brian J. Peschel
Kenneth B. Golden
Cydney Campbell Webster
John D. Webber
Sean A. Ayres
Molly K. Crowley
Jason G. Epstein
Tara L. Eubanks
Jin K. Lien
Carrie D. Umland
Rodney G. Zerr

Paralegals

Patricia Clanton
Patti Cryder
Leslie Gesterling
Judy Hanson Earle
Lorna Holland
Maya Jenkins
Danielle Pugliese
Grace Stephens
Heather Webb

Administration

Annie Adamson
Mitch Bylin
Anne Bowers
Melissa Clune
Melissa Collins
Neil Diemer
Trish Driver
Teresa Garcia
Lynne Golden
Aleena Hodges
Jessica Holman
Heather Kelly
Cari Main
Jackie Maniulit
Lindsey Martin
Shannon McKown
Becky Moilanen
Martha McDonald
Melanie Shotts
Ruth Walker

**CONVENIENTLY
LOCATED**

For the convenience of your personal injury patients, we offer several meeting locations throughout Puget Sound and Peninsula communities. Attorney consultations are encouraged and always free.

- Auburn**253-931-1111
- Bellevue**425-827-1111
- Burien**206-241-1708
- Everett**425-252-1111
- Federal Way** ...253-946-1111
- Gig Harbor**253-853-5005
- Lacey**.....360-786-1717
- Lakewood**253-274-1111
- Lynnwood**425-775-1111
- Marysville**360-658-1111
- Port Orchard** ..360-876-5005
- Puyallup**253-845-1112
- Renton**425-235-1111
- Seattle**206-448-1992
- Silverdale**.....360-876-5005
- Tacoma**253-627-7701

Or Call Toll Free

North Puget Sound area
including Island, Skagit, King,
Whatcom & Snohomish Counties
800-422-4610

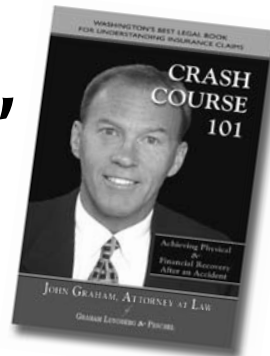
South Puget Sound area
including Pierce, Kitsap, Mason
& Thurston Counties
800-273-5005

or visit us online...

www.glpattorneys.com

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“Crash Course 101”
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“Crash Course” is Here!

by John Graham, Attorney at Law



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